

INCJ sells its shares in Innophys Co., Ltd

Tokyo, March 30, 2023 — INCJ, Ltd. (“INCJ”) announced that it has completed the transfer of its entire shareholding in Innophys Co., Ltd (“Innophys”) to the company.

About Innophys Co., Ltd

Established:	December 2013
Headquarters:	Shinjuku-ku, Tokyo
Representative:	Naotaka Otagawa, Representative Director, President and CEO
Business outline:	Manufacturing and sale of Muscle Suit

Overview of investment

Announcement date:	August 3, 2015
Authorized investment:	JPY650 million (maximum)
Amount invested:	JPY250 million
Press release:	INCJ to invest in Innophys Co., Ltd Company develops and sells powered exoskeletons https://www.incj.co.jp/english/newsroom/upload/docs/376657a425a92fc1fdb0ecc3984478450518c93f.pdf

1. Background of investment

Innophys was established in 2013 to commercialize Muscle Suit, an assistive suit developed by Tokyo University of Science professor Hiroshi Kobayashi. Muscle Suit reduces the burden placed on the lower back and is designed for use in physically demanding workplaces. Innophys’ Muscle Suit is the only assistive suit using a pneumatic power source; the suit is driven by moving compressed air into and out of artificial muscles, causing them to expand and contract. Structural features deliver power and safety at low cost and the suit is easy to attach and remove, making it suitable for a wide range of applications and users. INCJ decided to invest in Innophys with the aim of promoting the adoption of Muscle Suit in a wide range of fields, including nursing care, medical care, logistics, manufacturing, and agriculture, thereby contributing to protecting workers and improving quality of life through this investment.

2. Business progress

Since the initial investment in 2015, INCJ has provided growth capital to Innophys and supported the development of its business strategy and operations by dispatching outside

directors. With the launch of the low-priced mass-production model, MUSCLE SUIT EVERY, Innophys has sold a cumulative total of more than 20,000 units, which have been introduced to a variety of fields, including nursing care, agriculture, and manufacturing, and capture more than 60% of the domestic market share in terms of unit sales.

3. Reason for exit

Seven years since its initial investment, INCJ held various discussions and deliberations with Innophys and co-investors to determine a method of exit that would facilitate Innophys' future development. INCJ ultimately decided that the most appropriate method would be to transfer all of its shares to the company.

About INCJ, Ltd.

INCJ, Ltd. was established in September 2018 via company split from Innovation Network Corporation of Japan (INCJ). INCJ was established in July 2009 with the aim of overcoming boundaries between companies and industries, creating and nurturing key industries via open innovation for the prosperity of future generations. Following revisions to its governing law—the Industrial Competitiveness Enhancement Act—the continuing company changed its name to Japan Investment Corporation (JIC) and began new activities. INCJ, Ltd. is mandated until March 2025 to pursue the activities of the original Innovation Network Corporation of Japan, engaging in “Value Up” initiatives at portfolio companies, making additional and milestone investments, and developing exit strategies from investments in portfolio companies.

URL: <http://www.incj.co.jp/english/>

Press Contacts

Japan Investment Corporation

Corporate Planning, Communications Group: Okumura, Nonomiya, Arai

Tokyo Toranomon Global Square 9F,

1-3-1 Toranomon, Minato-ku, Tokyo 105-0001

Tel. (03) 5532-7086